

**CHAIR:** Renee Castellon    **INVOCATION:** Dick Skochdopole    **MUSIC:** D. Winegardner/W. Meyer  
**PIG:** Joe Malan    **MAILER:** John McClellan    **EDITOR:** John Mier

#### CALENDAR

February 2    Orientation for new members, 1 p.m.. Dick Skochdopole and Wendell Meyer.  
February 9    Club Valentine's Day Party for spouses.

#### ANNOUNCEMENTS AND PRESENTATIONS

\*\*\*Judy Bailey reminded members that the Annual Club Valentine's Day Party for spouses will be next week (February 9). Judy again asked for a "head count" on today's attendance sheet.

\*\*\*Penny Ecarius is collecting stuffed animals for Midland's first responders. She would like to close this year's program in about two weeks. (Stores usually have sales after Valentine's Day).

\*\*\*Dick Skochdopole reminded members that he and Wendell Meyer will conduct an orientation for new members at 1 p.m. today. Old members are invited too.

\*\*\*Jim Morgan thanked members who used our kiwassee.org web site for ordering Christmas gifts and generating income for the club. He reminded folks to consider using it for Valentine's Day gifts. He also said there is a link on our website to "stuffed animals".

\*\*\*Dick Skochdopole reported that Don Petersen is in the hospital. Please keep Don and his family in your thoughts and in your prayers.

#### FUND RAISING REPORTS

Jack Higgins reported the results of the 2009-2010 Travel and Adventure Fund Raiser. First, however, he commented on the importance of Kiwassee's three major fund raisers. They provide the financial resources that support Kiwassee's service to the community and these programs need the support of all members. Jack said that the 2007-2008 Travel and Adventure program was the best in recent history in regard to sales (\$18,684) and margin (\$10,015). Sales for the 2009-2010 campaign are expected to be about \$17,000 with an estimated margin of \$8,500. Eighty five Kiwassee members participated in the fund raiser. The program is shared with the Midland Kiwanis Club, and these numbers reflect our share of revenue and margin ("profit" available for community service). Donations were made by 37 members to ten community charitable organizations and totaled \$4,375 (30% of preseason sales). Norm Hozak was again our top seller at \$2,425! Jack made a special point to thank Gene Woodward, Cal Hoerneman, and Jim Struthers for their help during the campaign. Cal has made a huge contribution by selling sponsorships, which contributed an additional \$3,000 in "pure profit", and also placemats for restaurants which brought in an additional \$350. Dick Jellum reported the results of the 2009 Candy and Nut fundraiser. He first thanked Al Burmester, Gary Kerestes, Gordon Rogers, and Jim Rajewski for their help and support during the campaign. Results were lower than last year with sales totaling \$25,569 compared with \$28,936 in 2008. Margin was approximately \$8,400 this year vs. \$9369 last year. Seventy four members participated in the fund raiser with an average purchase of \$255. Major issue was the fudge problem. Other than that, Dick said, inventories were managed very well. Fourteen members sold between \$300 and \$500 of product, and fifteen members sold over \$500. John Russell was again the "champ" with sales of \$1,374. Jack and Dick both thanked Kiwassee members for their support during these very important fund raisers. Congratulations and thanks to both Norm Hozak and John Russell for their outstanding salesmanship, and for the example they set for all of us.

President Renee reported that plans are presently not yet in place for our Annual Golf Outing, which generated \$3,800 for the club last year. A major consideration will be the availability of the Midland Country Club.

Finally, very special thanks to Jack Higgins, Dick Jellum, and Renee Castellon for the great job they do in organizing and conducting these critically important fund raisers for Kiwassee Kiwanis.